Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Message Text

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ORIGIN LAB-04

INFO OCT-01 EUR-12 ISO-00 CIAE-00 COME-00 EB-08 INR-07
NSAE-00 SIL-01 PA-02 PRS-01 OES-06 AGRE-00 AID-05
TRSE-00 HEW-06 /053 R

DRAFT
BY BY:DSP/ILAB/IGOLDEN
APPROVED BY:STATE:DGOOTT
LABOR/BWIGGINS
LABOR/BBRUMFIELD
LABOR/LSNOW
STATE/EUR/EE:JSEYMOUR
----------271822Z 002293 /45
R 271022Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY BELGRADE

UNCLAS STATE 068026

E.O. 11652: N/A

TAGS: YO/ELAB

SUBJECT: DOL SEMINAR ON FOOD PROCESSING PRODUCTIVITY
1. MISSION WILL NEED 16MM MOVIE AND 35MM SLIDE PROJECTORS FOR PRESENTATIONS.

2. GOLDEN WILL CARRY TRANSLATION EQUIPMENT REQUESTED BY EMBASSY.

3. EMBASSY AUTHORIZED TO CHARGE TO DOL FUNDS AVAILABLE AT POST REPRESENTATION EXPENDITUNES NTE 100 DOLS FOR SEMINAR. REPRESENTATION FUNDS TO BE IDENTIFIED SEPARATELY UNDER OBJECT CLASS 2589 ON SF 1221 AT CLOSE OF SEMINAR. EMBASSY ALSO AUTORIZED TO EXPEND FROM DOL FUNDS COST OF TRANSPORTATION IN CONNECTION UNCLASSIFIED

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WITH SENINAR, INTERPRETER COSTS, EMBASSY STAFF SUPPORT, ETC., WITH COSTS TO BE CHARGED TO DOL APPROPRIATION NUMBER 16-67X0064.

4. BURTON GERBER AND WILLIAM PRIMROSE APPROVED AS AUTHORIZING OFFICERS PENDING ARRIVAL OF DOL OFFICER GOLDEN.

5. OUTLINE ON CORN PRODUCTS PROCESSING AND MEAT PRODUCTS PROCESSING FOLLOWS:

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INFORMATION EXCHANGE ON PRODUCTIVITY IN
MEAT PROCESSING INDUSTRY

U.S.A./YUGOSLAVIA

DAY ONE

AM

8:30-9:30 I. OPENING CEREMONIES
A. YUGOSLAV CHAMBER OF ECONOMY
B. U.S. EMBASSY/CONSULATE REP-
RESENTATIVE U.S. DEPARTMENT
OF COMMERCE
C. INTRODUCTION OF MISSION
MEMBERS

9:30-10:15 II. MEAT PROCESSING IN THE U.S.

MR. RONALD KELLY, MANAGER,
CHICAGO PLANT OF OSCAR MAYER
AND COMPANY

A. THE FOOD INDUSTRY IN THE U.S.
1. MAJOR SEGMENTS

2. MEAT AS A PART OF
B. THE MEAT INDUSTRY
1. HISTORY
2. PRESENT PER CAPITA
CONSUMPTION
3. MAJOR SEGMENTS
A. SLAUGHTERING
B. PROCESSING
4. MAJOR COMPANIES

10:15-10:30 COFFEE-BREAK

10:30-12:45PM C. OSCAR MAYER AND COMPANY
1. HISTORY
2. PRESENT SIZE & OPERATION,
PLANT ORIGANIZATION
3. PRODUCTS & MARKETS - OVERVIEW
A. RETAIL
B. FOOD SERVICE

D. OSCAR MAYER & CO. OPERATIONS
1. LIVE ANIMAL PURCHASING
A. BUYING STATION SYSTEM
2. FRESH MEAT PURCHASING
A. TRIMMINGS - PORK AND BEEF

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B. PORK AND BEEF CUTS
3. PORK PROCESSING OPERATIONS
A. HOG KILL
B. HOG CUT
C. GRADING OF CUTS
D. FRESH MEAT PACKAGING
1. FOR FRESH SALE
2. FOR FROZEN SALE
3. FOR FRESH STORAGE
4. FOR FROZEN STORAGE

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4. PROCESSING
A. LARGE SAUSAGE
1. BULK
2. SLICE PAK - CLSF - CLP
B. SMALL SAUSAGE
1. CWP
2. SMOKIE LINKS
3. PORK SAUSAGE
4. SPECIALTY SAUSAGE
C. ?-:9,
1. RETAIL
2. FOOD SERVICE
D. SARAN TUBE
E.HAM ITEMS -
(HAM STEAKS, ETC.)
F. CANNED HAMS

5. FRESH PORK PROCESSING-FOR SALE
A. LOINS - RIBS - BUTTS, ETC.
B. VARIETY MEATS
C. FOOD SERVICE PORTION CUT ITEMS
E. STAFF DEPARTMENT SERVICES
1. PRODUCT CONTROL
2. I.E.
3. PURCHASING
4. ENGINEERING
5. PRODUCTION SCHEDULING
6. TRANSPORTATION

. F. MARKETING/DISTRIBUTION
1. SALES CENTERS
2. RETAIL AND FOOD SERVICE
A. TYPES OF CUSTOMERS FOR EACH

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3. PRICING
4. DELIVERY
5. CUSTOMER SERVICES (P.O.P., PEG BARS, ETC.)
6. ADVERTISING & OTHER MEDIA PROMOTION

G. PERSONNEL
1. RECRUITING AND SELECTION
2. TRAINING & DEVELOPMENT

H. FINANCE
1. 10-YEAR FINANCIAL SUMMARY
2. 1976 RESULTS

12:45-2:00 LUNCH BREAK
2:00-4:00 DISCUSSION/EXCHANGES

DAY TWO

AM
8:30-9:30 I. VENTURE ANALYSIS AND ENGINEERING AS THEY RELATE TO MEAT PROCESSING

CONRAD PAWLOWSKI
MCKEE ENGINEERING
CHICAGO, ILLINOIS

DISCUSSION OF U.S. MANAGEMENT TECHNIQUES AND MARKET ANALYSIS METHODS, EQUIPMENT PROCUREMENT, WORKER TRAINING, LABOR MARKET STUDIES, PRODUCT MARKET DEVELOPMENT. CONSIDERATION OF FACTORS THAT U.S. FOOD CORPORATIONS USE WHEN UNDERTAKING THE CONSTRUCTION

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OF PLANTS, BEGINNING A NEW PRODUCTION PROCESS OR MARKETING A NEW PRODUCTS.

NOTE: CONRAD PAWLOWSKI AND E.A. TIERMAN OF MCKEE ENGINEERING, AND D. BENJAMIN OF C.P.C., WILL SERVE AS RESOURCE PERSONS ON PRESENTATION OF DAY ONE.

9:30-10:30 II.EQUIPMENT/EMPLOYMENT/PROCESS TECHNOLOGY RE MEAT PROCESSING

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E.A. TIERMAN-MCKEE ENGINEERING

PUTTING TOGETHER THE PROCESSES AND DISCOVERIES THAT RESULT FROM RESEARCH, AND EVALUATIONS INTO A VIABLE PRODUCTION SYSTEM IN THE MARKET PLACE AND CONTRIBUTE TO THE INDIVIDUAL ENTERPRISE'S ECONOMIC AND SOCIAL NEEDS AND RESPONSIBILITIES. DURING THE PRESENTATION, AN ANALYSIS WILL BE MADE OF MEAT AS A MARKETABLE ITEM, THE USES OF MEAT BY-PRODUCTS, AND THE MACHINERY NEEDED TO BRING THESE FACTORS INTO A COMMERCIALLY PROFITABLE RELATIONSHIP.

10:30-10:45 COFFEE-BREAK

10:45-12:00 NOON III.ENVIRONMENTAL FACTORS OF MEAT PROCESSING

DR. WALTER WEBER

UNIVERSITY OF MICHIGAN
ANN ARBOR, MICHIGAN

PRESENTATION ON HOW MEAT PROCESSING IMPACTS ON THE ENVIRONMENT AND GENERAL PUBLIC HEALTH, AND AS A FACTOR OF PRODUCTION COSTS. WATER USES OF THE INDUSTRY WILL BE DISCUSSED RE WATER AS A RESOURCE USED AND AS A WASTE PRODUCT TO BE DISPOSED OF. EQUIPMENT INSTALLATION, WATER QUALITY CONTROL AND TESTING AND STANDARDS WILL ALSO BE EXAMINED AS THEY RELATE TO COST, RELATIONSHIPS TO GOVERNMENT LEGISLATION AND TO A COMMUNITY IN WHICH AN ENTERPRISE IS LOCATED.

IV.WATER POLLUTION CONTROL IN THE MEAT PROCESSING INDUSTRY

PROCESSING OPERATIONS ASSOCIATED WITH RED MEAT SLAUGHTERHOUSES AND PACKING HOUSES WILL BE SUMMARIZED. DESCRIPTIONS OF WATER USE AND WASTEWATER TYPES AND QUANTITIES

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GENERATED IN STOCKYARDS, SLAUGHTERING, BLOOD PROCESSING, CUTTING, MEAT PROCESSING, AND RENDERING WILL BE DISCUSSED. TREATABILITY, ALTERNATIVE TREATMENT TECHNOLOGIES, AND ASSOCIATED RELATIVE COSTS WILL BE PRESENTED.

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12:00-1:30 LUNCH - BREAK

1:30-4:00 DISCUSSIONS AND EXCHANGES

DAY THREE

PLANT VISITS - CONFERENCES WITH PLANT MANAGERS AND OTHER OFFICIALS

INFORMATION EXCHANGE ON PRODUCTIVITY IN CORN PROCESSING INDUSTRY

U.S.A./YUGOSLAVIA

AM
8:30-9:30 I. OPENING CEREMONIES
A. YUGOSLAV CHAMBER OF ECONOMY
B. U.S. EMBASSY REPRESENTATIVE
U.S. DEPARTMENT OF COMMERCE
C. INTRODUCTION OF MISSION MEMBERS

II. CORN PROCESSING IN THE UNITED STATES

DANIEL BENJAMIN
CORN PRODUCTS CORPORATION
BRUSSELS, BELGIUM

SESSION DEVOTED TO NEW U.S. PROCESSES AND INNOVATIONS IN CORN MILLING, PRODUCTION SYSTEMS AND PRODUCTS AS THEY RELATE TO CORN CONSUMPTION BY HUMANS AND TO INDUSTRIAL/AGRICULTURAL USES. INFORMATION ON RESEARCH AND
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STUDIES DEVOTED TO UTILIZATION OF

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CORN AS (1) GRAIN CROP; (2) OTHER SPECIALITY USES; (3) MARKETS THAT RESULT FROM MODERN TECHNOLOGY RE HUMAN CONSUMPTION, INDUSTRIAL MARKETS AND HOW CORN PRODUCTS CAN BE SUBSTITUTED FOR OTHER AGRICULTRUAL AND CHEMICAL SUBSTANCES.

10:30-10:45 COFFEE-BREAK

10:45-12:00 NOON III.VENTURE ANALYSIS AND ENGINEERING AS THEY RELATE TO CORN PROCESSING

CONRAD PAWLOWSKI
MCKEE ENGINEERING
CHICAGO, ILLINOIS

DISCUSSION OF U.S. MANAGEMENT TECHNIQUES AND MARKET ANALYSIS METHODS, EQUIPMENT PROCUREMENT, WORKER TRAINING, LABOR MARKET STUDIES, PRODUCT MARKET DEVELOPMENT. CONSIDERATION OF FACTORS THAT U.S. FOOD CORPORATIONS USE WHEN UNDERTAKING THE CONSTRUCTION OF PLANTS, BEGINNING A NEW PRODUCTION PROCESS OR MARKETING A NEW PRODUCT.

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PM
12:00 LUNCH BREAK

1:30-4:00 DISCUSSION EXCHANGES

DAY TWO

AM

8:30-945 I. EQUIPMENT/EMPLOYMENT PROCESS TECHNOLOGY RE CORN PROCESSING

E.A. TIERMAN-MCKEE ENGINEERING

PUTTING TOGETHER THE PROCESSES

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AND DISCOVERIES THAT RESULT FROM RESEARCH, AND EVALUATIONS INTO A VIABLE PRODUCTION SYSTEM IN THE MARKET PLACE AND CONTRIBUTE TO THE INDIVIDUAL ENTERPRISE'S ECONOMIC AND SOCIAL NEEDS AND RESPONSIBILITIES. DURING THE PRESENTATION AN ANALYSIS WILL BE MADE OF CORN AS A MARKETABLE ITEM, THE USES OF CORN BY-PRODUCTS, AND THE MACHINERY NEEDED TO BRING THESE FACTORS INTO A COMMERCIALLY PROFITABLE RELATIONSHIP.

9:00-10:45 II.ENVIRONMENTAL FACTORS OF CORN PROCESSING

DR. WALTER WEBER
UNIVERSITY OF MICHIGAN
ANN ARBOR, MICHIGAN

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A PRESENTATION ON HOW CORN PROCESSING IMPACTS ON THE ENVIRON-MENT AND GENERAL PUBLIC HEALTH, AND AS A FACTOR OF PRODUCTION COSTS. WATER USES OF THE INDUSTRY WILL BE DISCUSSED RE WATER AS A RESOURCE USED AND AS A WASTE PRODUCT TO BE DISPOSED OF. EQUIP-MENT INSTALLATION, WATER QUALITY CONTROL AND TESTING AND STANDARDS WILL ALSO BE EXAMINED AS THEY RELATE TO COST, RELATIONSHIPS TO GOVERNMENT LEGISLATION AND TO A COMMUNITY IN WHICH AN ENTERPRISE IS LOCATED.

III. WATER POLLUTION CONTROL IN THE CORN PROCESSING INDUSTRY

A BASIC OUTLINE OF PRODUCTION PROCESSES IN CORN WET AND DRY MILLING WILL BE PRESENTED, ALONG ITH A CHARACTERIZATION OF WATER REQUIREMENTS AND WASTE WATER TYPES AND QUANTITIES ASSOCIATED WITH THE MILLING OPERATIONS. WATER AND WASTEWATER TREATMENT ALTERNATIVES, AND COMPARATIVE COST ANALYSIS FOR THESE ALTERNA-

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TIVES, WILL BE DETAILED.

10:45-12 NOON RECENT DEVELOPMENT IN INDUSTRIAL FEEDING METHODS

KEITH FENNER
GENERAL FOODS CORPORATION

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I. FACTORS TO BE CONSIDERED IN ALL TYPES OF PREPARATION

A. NUTRITION
B. VARIETY, MENU VARIATIONS
C. SANITATION
D. COST-EXAMPLES: REUSABLE VS. ONE TIME CONTAINERS
E. PALATABILITY AND ACCEPTANCE
F. FACILITIES REQUIRED: POINT OF PREPARATION, POINT OF SERVING.

II. DISCUSSION OF FOUR METHODS OF FOOD PREPARATION AND DELIVERY FOR HOT MEALS SERVED IN PLANTS AND IN EDUCATION SYSTEMS.

A. ON SITE
B. HOT BULK
C. CHILLED-PRE-PLATED
D. FROZEN-PREPARED

PM
12:00-L:30 LUNCH BREAK

1:30-4:00 DISCUSSION/EXCHANGES

DAY THREE

PLANT VISITS - CONFERENCES WITH PLANT MANAGERS AND OTHER OFFICIALS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 22-Sep-1999 12:00:00 am
Channel Indicators: n/a
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Copy: SINGLE
Sent Date: 27-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Enclosure: n/a
Executive Order: N/A
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Review Content Flags:
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Subject: DOL SEMINAR ON FOOD PROCESSING PRODUCTIVITY 1. MISSION WILL NEED 16MM MOVIE AND 35MM SLIDE PROJECTORS FOR PRESENTATIONS.
TAGS: ELAB, YO, US
To: BELGRADE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/35a601b0-c288-dd11-92da-001cc4696bcc
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